

 **LYNDEN INTERNATIONAL
LOGISTICS CO.**

Innovative logistics solutions





Mission Statement: “To empower our client partners with an innovative selection of logistical solutions, the highest level of service, and a strong competitive advantage in developing and enhancing the growth of their business.”

The Lynden Advantage

Lynden International Logistics Co. is one of Canada’s leading logistics providers in the healthcare and consumer packaged goods industry. We bring over 80 years of experience and expertise to our partnership with you. Our team of logistics specialists builds solutions that integrate seamlessly with your current and future business needs and corporate objectives. Instead of a one-size-fits-all approach, we research your business before designing a strategy to meet your objectives. We study your operational processes and then design programs to improve cost efficiencies and add new value.

Lynden’s investments in the latest technology position our customer partners to face the challenges of the decades ahead. Leave it to us to stay abreast of the newest innovations and use them to produce the highest value for your business.

Our distribution facilities promote accuracy, speed, precision and environmental consciousness with unmatched value-added services to grow your profits. At Lynden International Logistics Co., we operate as an extension of your business and align our strategy with yours to ensure a progressive and mutually rewarding partnership.

Full Suite of Services

We understand that your business model and strategies are unique. We partner with you to help adapt, expand and change as your business evolves. Lynden offers a full suite of services to allow this flexibility with a network of facilities across Canada strategically located to service the country with short lead times. This network also provides a practical continuity plan for

regional business disruptions as operations can be conducted, as value- added services, from any of our locations.

Here are just a few of the many services we offer:

- Complete Order-to-Cash Solutions
- Accounts Receivable
- Order Fulfillment
- Distribution Management
- Warehouse and Inventory Management
- Chain of Signature for Narcotics and Controlled Substances
- Cold Chain Management
- Quarantine and Release Process Management
- Reverse Logistics
- Lot Control, Lot Tracking, Lot Recalls
- Clinical Trials and Special Access Programs
- Transportation Management

- Literature and Sample Distribution
- Regulatory Support and Consulting
- Handling of Cytotoxic and Dangerous Good Products
- Emergency Services 24/7
- Kitting Services

Healthcare Solutions

Lynden has a proven history of providing innovative and customized solutions to a variety of manufacturers in the healthcare industry, including pharmaceuticals, natural health products, health and beauty care, animal health and general merchandise. Our facilities meet Health Canada requirements, are Good Manufacturing Practice (GMP) compliant and fully licensed for the storage and distribution of pharmaceutical drugs, narcotics, medical devices and natural health products. We provide highly secured and temperature-controlled facilities, vaults and cages, and capacity for all ambient,



refrigerated, and frozen products. Our ongoing commitment to quality and flexibility gives our customers the ability to develop their own standards, or “Best Practice” solutions, for their business while working with us.

Quality

As a Lynden partner, you can expect complete Quality Assurance (QA) services to ensure your products are market ready and satisfy all requirements. Lynden maintains a team of quality and regulatory staff at its facilities to confirm that the branch operations meet the standards set by Health Canada, our customers and our own corporate standards. Our facilities exceed standards set by Health Canada to meet healthcare GMP with environmentally controlled zones for storing, picking, packing and staging of sensitive products. We will also work with customers to assure that they meet the stringent Health Canada GMP and 0069 regulations (Guidelines for Temperature Control of Drug Products during Storage and Transportation) through proper storage conditions and working with validated packaging. Each Lynden employee receives training in all areas of responsibility on an on-going basis to meet internal and external requirements.

Order-to-Cash solutions

We understand the importance of accuracy in the day-to-day operations of your business. For customers who are looking for a complete ‘turnkey’ approach, we provide complete management solutions for distribution, inventory, customer orders and account receivables. Lynden’s state-of-the-art systems optimize efficiencies,



maximize productivity and reduce costs. By leaving back office tasks to us, you can focus on your core business.

Outsourcing as a Competitive Edge

The decision to outsource key operational functions such as order fulfillment, inventory management and customer service is not always an easy one. It is common for companies to experience feelings of vulnerability and exposure. With Lynden as your partner, you can trust that we will align with your company objectives before handling these important and vital tasks for your business.

Core Competency

While some companies manage order fulfillment, warehousing, customer service and accounts receivables internally, others

choose to outsource these responsibilities if they recognize that these functions are not what they do well or cost effectively. Many companies recognize that their core business value and competency comes from sales, marketing, or product development, and that outsourcing operational functions to a third party will ultimately improve their performance. We take pride in providing these services to you so you can get back to the big-picture tasks of managing your business.

Capital Investment

Managing the front office and warehousing responsibilities internally requires significant up-front capital investment, including warehouses, automated material handling equipment, racking, powered equipment, conveyors, coolers, vaults, and IT equipment. With Lynden, the up-front capital investment is



eliminated; we have already made these investments to support our customers. You preserve your capital and can use it to reinvest in sales, marketing or product development.

Cost Efficiency

Third Party Logistics (3PL) providers function as an extension of a customer's business, allowing them to streamline their operations to deliver highly effective and efficient solutions to their customers. Lynden offers multiple warehouses so products can be positioned closer to the customer, reducing overall freight costs and improving delivery times. Because we ship a high volume of freight for a wide range of companies, we can offer significant cost savings.

Flexibility and Scalability

Flexibility and scalability are strategic components in achieving a competitive advantage. By partnering with Lynden, you can choose among our services for just the right fit: outsource individual programs or use our complete order to cash solution. Whatever works best for your organization; you will be joining a growing number of businesses who have realized the efficiencies and cost savings of outsourcing.

For more information on how partnering with Lynden International Logistics Co. can benefit your business, contact your Lynden International Logistics Co. representative today!



1. Order Collecting and Processing
2. Warehouse and Inventory Management
3. Transportation Management
4. Invoicing and Accounts Receivable Management
5. Advanced Logistics Systems and Technology
6. Customized Solutions

“Flexibility and scalability are strategic components in achieving a competitive advantage.”

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The Lynden Family of Companies
 Innovative Transportation Solutions