

# Leading Bulk Milk Hauler in the Pacific Northwest



Milky Way, a division of LTI, Inc., entered the milk-hauling business in 1948. By the 1970s, Milky Way was the largest motor carrier of bulk fluid milk within the state of Washington and, today, it remains the premier hauler for the dairy industry throughout the Pacific Northwest. For over 35 years, the company has carried milk in its own custom stainless-steel tankers built by Lynden Tank Co. Lynden Tank continues the fine craftsmanship of new, state-of-the-art tankers for the safe and efficient pickup and delivery of dairy products to our valued customers.

Milky Way has established multiple Service Centers throughout the Pacific Northwest, offering milk pickup throughout Washington, Oregon, Idaho, and Montana. We take pride in representing the traditional values of integrity, efficiency, and personal service throughout our organization.

## Solutions tailored to meet your transportation needs

INNOVATIVE FEATURES	BENEFITS
Payload	Milky Way's tankers are built in-house by Lynden Tank Co. to achieve payloads in excess of 74,000 lbs. Fewer and larger loads drive cost out of the supply chain for the farms and the receiving plants. Best in class payloads help us to be very efficient in fuel consumption. Our equipment is also designed for optimum safety, stability, and operating cost.
PTO Milk Pump	Milky Way's double tank-trailer configuration is loaded using a single PTO driven milk pump mounted on the tractor. Benefits include single point hook up for full load farms, larger pumps that save time and quickly get the truck in and out of farms with tight pickup windows, and no dependence on (or danger from) 220V power at each farm.
Fluid Transfer System	Milky Way has received FDA review and acceptance (m-b-334) of our unique fluid transfer system. Benefits include reduced shrinkage, B.O.D. loading, daily wash requirements and unloading time for receiving plants, free-draining design characteristics and on-board sanitary air under pressure that protect milk in external hoses from excess temperatures, and official regulatory acceptance of this system for use across the United States.
Aseptic Sampling	Aseptic sampling devices that are installed on each tanker allow for antibiotic and quality tests to be performed outdoors before trucks enter the unloading bays. Benefits include reduced time, cost, and congestion for the receiving plants.
Pneumatic Security	A pneumatic latching mechanism is being developed to eliminate six bio-security sealing points on each truck. Benefits include improved safety, security, and reduced cost for the receiving plant.
Onboard Computers	Our onboard computer system promotes safe and efficient driving habits, ensures compliance with USDOT hours of service regulations, and offers shippers a variety of load visibility and reporting capabilities.
Data Collection	Milky Way is working with customers to apply handheld data collection solutions to the business. Benefits include improved accuracy, reduced administrative time, and streamlined information flow.
Quality People	While we're proud of our modern equipment, we believe the quality of a business is determined by the quality of its people. Many of our support staff and drivers have been with us for over 20 years. We expect a lot from our employees and we offer them a competitive wage and benefits package. Our drivers, maintenance and support employees are drug tested, trained transportation professionals. Their safety record is outstanding.